



Position: Director, Client Services

Location: Calgary

Company Description

Established in 1987, Letko, Brosseau & Associates Inc. (LBA) is one of Canada's largest independent investment management firms with offices in Montreal, Toronto and Calgary. We currently manage over \$30 billion in assets for institutional, not-for-profit (NFP) and private clients.

Our approach is based on fundamental analysis conducted by a highly qualified in-house research team. The emphasis is on thoughtful industry research using a global perspective and careful attention to stock selection. The success of our efforts has been reflected in consistently above average investment returns and very high client loyalty.

Role Description

We are seeking an experienced investment professional to work as a member of the Client Servicing Group in the firm's Calgary office as Director, Client Services.

The role's primary focus will be to work with a significant number of existing clients, their consultants and other professionals in order to develop appropriate investment policies.

The successful candidate will work closely with the firm's investment team to gain a high level of understanding of the firm's investment philosophy and strategies in order to convey those strategies to clients.

Qualifications:

- University degree
- CFA designation
- A minimum of 10 years of experience in the investment management industry
- A high-level understanding of capital markets, macro economics and financial analysis
- An ability to work with various types of investors (institutional, NFP and private clients)
- Strong communication and relationship management skills

We invite interested candidates to forward their resume, along with a cover letter to careers@lba.ca.

We thank all candidates for their interest, but only those selected for an interview will be contacted. No telephone enquiries please.